

# 2009 M.O.M. TOP 200 ORIGINATORS LIST

## Dollar Volume (2008)

	Name	Company	State	\$ Volume	Loans	Broker /Banker	% Purchase	Refi	No. of Assts.	% Apps. Taken*	Yrs. Orig.
1	Melissa Cohn	The Manhattan Mortgage Company	NY	\$885,328,687	1016	Broker	60	40	0	100	24
2	Mark Cohen	Cohen Financial Group	CA	\$751,656,166	709	Banker	47	53	5	100	24
3	Daniel Lado	HSBC Mortgage Corporation	NY	\$322,926,000	205	Banker	65	35	0	100	14
4	Daniel Milstein	Gold Star Mortgage Financial Group	MI	\$278,620,645	803	Both	68	32	2	100	9
5	Jody Cooper	Wells Fargo Home Mortgage	CO	\$217,076,460	501	Banker	48	52	3	50	22
6	Shawn Portmann	Benchmark Mortgage	WA	\$202,585,067	754	Banker	90	10	0	100	16
7	Michael Daversa	Atlantic Residential Mortgage	CT	\$184,715,340	348	Broker	67	33	3	95	18
8	Thomas Lavallee	Mortgage Bancorp Services	IL	\$171,630,242	668	Broker	25	75	2	95	20
9	Eric Liboy	HSBC Mortgage Corporation	NY	\$162,062,000	86	Banker	57	43	0	100	2
10	Bruce Maasbach	The Manhattan Mortgage Company	NY	\$144,828,404	190	Broker	95	5	2	95	15
11	Rodney Anderson	Rodney Anderson Lending Services	TX	\$143,912,871	897	Banker	80	20	5	50	18
12	James Pope	M&I Bank	WI	\$140,725,391	591	Banker	54	46	2	95	15
13	Jon Volpe	NOVA Home Loans	AZ	\$134,182,376	508	Both	55	45	1	100	14
14	Thomas Digan	Mortgage Master, Inc.	MA	\$127,451,644	312	Both	27	73	0	100	16
15	Shimmy Braun	Guaranteed Rate	IL	\$124,339,154	413	Both	43	57	3	98	9
16	Michelle Kim	HSBC Mortgage Corporation	CA	\$122,756,000	174	Banker	64	36	0	100	6
17	Al Hensling	United American Mortgage	CA	\$119,967,075	216	Both	64	36	2	5	25
18	Kevin Lyons	Anchor Funding Inc	CA	\$119,636,051	366	Both	15	85	2	100	11
19	David Jaffe	Chase	CA	\$118,866,000	222	Both	55	45	2	50	18
20	Norma Nelson-Wiberg	Wells Fargo Private Mortgage Banking	CA	\$118,840,704	118	Banker	40	60	0	100	11
21	Larry Cohen	Trident Mortgage Company	PA	\$117,427,681	363	Banker	82	18	1	100	15
22	Tim Roach	Trident Mortgage Company	PA	\$115,171,708	335	Banker	74	26	2	100	14
23	Jeff Ihrig	HSBC Mortgage Corporation	NY	\$114,901,000	237	Banker	63	37	0	100	4.5
24	Joseph Caltabiano	Guaranteed Rate	IL	\$112,783,853	359	Both	50	50	3	75	7
25	Tom Lewis	Huntington Mortgage Group	OH	\$109,223,043	222	Banker	60	40	1	100	30
26	Sean Barry	Wells Fargo Home Mortgage	CA	\$107,183,709	104	Banker	40	60	1	100	6
27	Beth Divney	The Manhattan Mortgage Company	NY	\$105,805,002	138	Broker	67	33	1	100	22
28	Jim Rademann	R and R Mortgage	CA	\$104,567,000	306	Broker	55	45	0	100	17
29	Steve Grossman	NJ Lenders Corp.	NJ	\$104,162,877	209	Both	46	54	1	90	15
30	Mike Meena	Augusta Financial	CA	\$103,874,194	345	Broker	76	24	4	100	18
31	Joe Phalen	Wintrust Mortgage	IL	\$102,620,279	410	Both	49	51	2	65	16
32	Lloyd Streisand	Sterling National Mortgage	NY	\$101,737,317	89	Both	29	71	4	0	16
33	Victor Angel	The Manhattan Mortgage Company	NY	\$98,711,684	225	Broker	75	25	1	90	12
34	David Woldman	SunTrust Mortgage, Inc.	NC	\$96,155,713	111	Banker	82	18	1	90	22
35	Brian Wada	Chase Home Loans	CA	\$94,873,147	99	Banker	61	39	2	0	20
36	Michael Bischof	Biltmore Financial Bancorp, Inc.	IL	\$94,615,645	272	Both	35	65	1	90	17
37	Gerald McCarthy	Mortgage Master, Inc.	MA	\$93,885,905	259	Both	27	73	0	100	12
38	Jeff Crothers	National City Mortgage	CA	\$90,571,527	392	Banker	67	33	1	100	19
39	Paul Volpe	NOVA Home Loans	AZ	\$89,376,892	415	Both	55	45	1	100	14
40	James Nesbit	National City Mortgage	WA	\$89,152,229	418	Banker	30	70	1	95	12
41	Rick Richter	Gold Star Financial	MI	\$89,091,845	386	Broker	41	59	1	100	5
42	Angela Deaton	PrimeLending	TX	\$87,328,027	256	Banker	90	10	1	100	5
43	Jerry Sundt	Sundt Mortgage Group	AZ	\$86,222,600	400	Broker	70	30	1	95	7
44	Don Zender	Evergreen Home Loans	WA	\$86,117,222	278	Both	62	38	3	100	15
45	Jorden Brok	Guaranteed Rate	IL	\$85,496,605	241	Both	26	74	1	100	13
46	Liz McElroy	SunTrust Mortgage, Inc.	VA	\$84,691,046	285	Banker	77	23	1	100	24
47	Mickey Parseghian	Countrywide	CA	\$84,322,822	249	Banker	44	56	6	30	17
48	Tammy Colangelo	Wells Fargo Home Mortgage	CA	\$84,163,939	294	Banker	40	55	0	100	25
49	Brad Cohen	Mason Dixon Funding	MD	\$83,700,094	195	Banker	55	45	1	100	11.5
50	Norman Calvo	Universal Mortgage Inc	NY	\$83,385,972	187	Broker	90	10	1	100	27

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51	Steven Siwinski	BancGROUP Mortgage Coproration	IL	\$83,282,305	360	Both	50	50	0	100	14
52	John Rodgers	Prime Mortgage Lending	NC	\$82,993,521	438	Broker	64	36	7	75	10
53	Shelly Logemann	Emery Financial, Inc.	CA	\$81,494,485	154	Broker	30	70	0	100	8
54	Mark J. Hanna	Directors Mortgage	OR	\$79,913,454	270	Both	40	50	2	100	13
55	Michael Berrodin	PHH Mortgage	NJ	\$79,512,962	351	Banker	75	25	0	100	12
56	Jo Ann Theriault-Fazio	Guaranteed Rate	IL	\$79,272,615	284	Both	23	77	1	100	1
57	Rod Flowers	SunTrust Mortgage, Inc.	MD	\$79,080,990	395	Banker	50	50	2	80	29
58	Jeffrey Slater	BancGROUP Mortgage	IL	\$78,761,225	348	Both	62	38	1	90	20
59	Mehdi Pirzadeh	Mason Dixon Funding	MD	\$77,831,413	191	Banker	40	60	1	100	6
60	Charles Shulman	NJ Lenders Corp.	NJ	\$76,282,400	185	Both	54	46	1	95	15
61	Diane Clark	PrimeLending	TX	\$76,045,868	254	Banker	82	18	1.5	80	25
62	Mike Schreiber	SunTrust Mortgage, Inc.	MD	\$75,926,151	182	Banker	66	34	0	100	10
63	Harold Sokol	The Manhattan Mortgage Company	NY	\$75,742,471	120	Broker	60	40	0	100	10
64	Craig Cooper	Hourglass Capital Group, LLC	CT	\$75,358,109	116	Broker	35	65	1	100	5
65	Art Karalexis	Suntrust Mortgage, Inc.	GA	\$75,016,746	198	Banker	49	51	1	100	6
66	Jon Levin	Wells Fargo	CA	\$74,800,000	126	Banker	67	33	2	80	26
67	Michael Prime	Wells Fargo	CA	\$74,682,043	109	Banker	40	60	1	70	10
68	Julie Teitel	Guardhill Financial Corp	NY	\$73,150,590	95	Both	80	20	1	100	17
69	Derek Wetzel	Chase Home Finance	WA	\$72,875,231	206	Both	30	70	1	100	8
70	Rich Campanella	Wachovia Mortgage, FSB	FL	\$72,763,000	185	Both	65	35	2	80	20
71	Mike Metz	Sun State Home Loans	AZ	\$72,149,040	271	Broker	33	67	3	95	18
72	Alison Freed	Mortgage Master, Inc.	MA	\$72,037,885	180	Both	33	67	0	100	24
73	Klaus Jensen	Mortgage Master, Inc.	MA	\$72,037,885	180	Both	24	76	0	100	6
74	Deborah O'Rourke	Mortgage Master, Inc.	MA	\$71,164,395	230	Both	20	80	0	100	17
75	Dave Gibbs	Mortgage Master, Inc	MA	\$70,514,420	251	Both	36	64	0	100	16
76	Mark Maimon	Universal Mortgage, Inc.	NY	\$70,355,707	156	Broker	80	20	2	70	6
77	Brian Scott Cohen	Wells Fargo	NY	\$70,236,591	161	Banker	54	26	0	100	5
78	Dennis Duncan	SunTrust Mortgage, Inc.	VA	\$69,808,113	443	Banker	75	25	2	45	31
79	Dean Vlamis	Perl Mortgage, Inc.	IL	\$69,793,101	236	Both	42	58	1	95	8
80	Amanda Sessa	WR Starkey Mortgage	CO	\$69,169,420	262	Banker	54	46	2	5	13
81	Penny Hill	Chase	FL	\$69,100,000	178	Banker	70	30	2	100	19
82	Kevin Budde	Countrywide Bank	CA	\$68,892,213	168	Banker	73	27	4	0	34
83	Todd Pianin	Samuel Scott Financial Group	CA	\$68,622,893	95	Broker	52	48	1	100	16
84	Charles Bradford	Mortgage Master, Inc.	MA	\$68,472,019	41	Both	54	46	0	100	5.5
85	Jamie Tyndall	Mortgage Master, Inc.	MA	\$67,859,342	62	Both	57	43	0	100	10
86	Jim Bane	WR Starkey Mortgage	TX	\$67,514,301	390	Banker	79	21	2	60	17
87	Dean May	SunTrust Mortgage, Inc.	VA	\$66,345,945	102	Banker	41	59	1	100	24
88	Michael Shane	Sammamish Mortgage	WA	\$65,999,528	229	Broker	40	60	1	90	7
89	William Katakis	National City Mortgage	CA	\$65,024,438	160	Banker	92	8	0	100	16
90	Alene Gnyp	SunTrust Mortgage, Inc.	TN	\$64,967,355	221	Banker	72	28	2	95	15
91	Richard Jones	CalPacific Mortgage Consultants	CA	\$64,910,842	95	Broker	50	50	1	100	23
92	Kathy Shaw	First Place Bank	OH	\$64,251,031	247	Banker	39	61	0	100	16
93	Shawn Huss	National City Mortgage	OH	\$64,210,048	421	Banker	52	48	1	95	15
94	Nicole Arlotta	HSBC Mortgage Corporation	NY	\$64,176,000	167	Banker	68	32	0	100	6
95	Mark Casamassina	NJ Lenders Corp.	NJ	\$64,131,057	221	Both	42	58	1	100	15
96	John Abraham	National City Mortgage	IL	\$63,256,973	376	Banker	70	30	1	100	19
97	Linda Mister	WR Starkey Mortgage	TX	\$63,139,880	424	Banker	89	11	2	80	29
98	Gregory Socha	The Manhattan Mortgage Company	NY	\$63,060,204	72	Broker	90	10	1	100	8
99	Karen Yau	HSBC Mortgage Corporation	NY	\$62,922,000	186	Banker	52	48	0	100	9
100	Patti Frank	Americana Mortgage Group	NY	\$62,838,553	63	Broker	70	30	2	100	15

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101	Steve Laner	Perl Mortgage, Inc.	IL	\$62,515,457	162	Both	35	65	1	90	11
102	Mike Fitzmeyer	SunTrust Mortgage, Inc.	GA	\$62,482,875	99	Banker	56	44	1	100	14
103	Shaul Betesh	The Manhattan Mortgage Company	NY	\$61,627,735	127	Broker	80	20	1	100	5
104	Dan Crum	Wintrust Mortgage	IL	\$61,553,122	252	Both	37	63	1	100	17
105	John Kalin	Mortgage Master, Inc.	MA	\$61,528,510	198	Both	21	79	0	100	15
106	John Willis	Mortgage Master, Inc.	MA	\$61,501,168	206	Both	43	57	0	100	13
107	Mary Glavin	Wintrust Mortgage	IL	\$61,406,121	224	Both	64	36	1	25	18
108	Barry Schwartz	Perl Mortgage, Inc.	IL	\$61,190,581	193	Both	24	76	1	100	11
109	Lawrence Montani	First Interstate Financial Corp.	NJ	\$60,999,410	191	Banker	50	50	2	85	23
110	John Grosso	William Raveis Mortgage	CT	\$60,313,234	100	Banker	80	20	0	100	6
111	Lance Dickson	NOVA Home Loans	AZ	\$59,790,007	280	Both	68	22	1	50	14
112	Larry Flick V	Trident Mortgage Company	PA	\$59,630,449	244	Banker	70	30	1	100	16
113	Matt Eldering	Chase Home Mortgage	WA	\$59,146,000	367	Banker	47	53	2	100	11
114	Rosella Champion	Mortgage Master, Inc.	MA	\$58,973,882	189	Both	66	34	0	100	15
115	Zachary Rose	Wells Fargo	CA	\$58,605,266	113	Banker	55	45	1	100	7
116	Beata Bukowski	IVC Mortgage Group Inc.	IL	\$58,554,961	210	Broker	70	30	1	85	16
117	Aaron Jernigan	BancorpSouth	MO	\$58,497,254	286	Banker	47	53	1	99	14
118	John H. Coneys	National City Mortgage	PA	\$57,894,543	287	Banker	61	39	1	80	16
119	Kenneth Chan	HSBC Mortgage Corporation	NY	\$57,588,000	89	Banker	37	63	0	100	5
120	Mark J. Scott	Suntrust Mortgage, Inc.	DC	\$57,349,338	138	Banker	72	28	1	100	9
121	John Weller	Megastar Financial Corp.	CO	\$57,202,000	213	Both	49	51	2	95	15
122	Dana Gounaris	Trident Mortgage Company	PA	\$57,158,477	281	Banker	89	11	1	100	6
123	Kelly Novotny	Union Bank & Trust Company	NE	\$57,124,481	299	Banker	42	58	0	100	12
124	James Nuesslein	American Bank & Trust	IL	\$57,111,384	138	Banker	14	86	1	0	16
125	Morgan Fine	Wells Fargo	CA	\$56,782,125	145	Banker	40	60	1	100	10
126	Craig Strent	Apex Home Loans, Inc	MD	\$56,380,375	181	Broker	26	74	1	97	14
127	Eric Almquist	First National Bank of Omaha	NE	\$55,925,191	292	Banker	55	45	2	70	11
128	Michael Dunsky	Mortgage Master, Inc.	MA	\$55,675,032	203	Both	55	45	0	100	17
129	Robert Bram	Preferred Empire Mortgage	NY	\$55,635,383	162	Broker	98	2	1	100	27
130	Tim Lowry	Trident Mortgage Company	PA	\$55,621,236	170	Banker	90	10	1	100	5
131	Mark Lewin	MetLife Home Loans	IN	\$55,157,502	366	Banker	80	20	1	100	15
132	Mark Owen	National City Mortgage	MI	\$54,966,807	228	Banker	48	52	1	100	18
133	Mark Meader	PHH Home Loans	MN	\$54,820,936	286	Banker	95	5	3	95	25
134	Kevin Potter	HSBC Mortgage Corporation	NY	\$54,501,000	94	Banker	54	46	0	100	5
135	Mark Fitzpatrick	SunTrust Mortgage, Inc.	FL	\$54,450,713	158	Banker	66	34	3	0	15
136	Dave Walling	National City Mortgage	CA	\$54,435,684	194	Banker	66	34	1	90	24
137	Patricia O'Connor	HSBC Mortgage Corporation	NY	\$54,340,000	143	Banker	67	33	0	100	25
138	David Baca	SunTrust Mortgage, Inc.	MD	\$54,140,807	169	Banker	43	57	2	90	25
139	Brad Troha	SunTrust Mortgage, Inc.	GA	\$53,645,810	104	Banker	67	33	1	100	11
140	Vince Kueffner	Wintrust Mortgage	IL	\$53,594,824	216	Both	87	13	2	55	20
141	Darran Anthony	SunTrust Mortgage, Inc.	VA	\$53,556,510	177	Banker	58	42	1	50	15
142	Georgette Mooneyham	SunTrust Mortgage, Inc.	GA	\$53,312,955	262	Banker	63	37	2	50	20
143	Scott Miller	National City Mortgage	OH	\$53,158,103	287	Banker	42	58	1	100	11
144	Kenneth Perlmutter	Perl Mortgage, Inc.	IL	\$52,944,305	146	Both	38	62	1	100	15
145	Kevin Gillis	Mortgage Master, Inc.	MA	\$52,427,938	172	Both	18	82	0	100	15
146	Eric Ip	HSBC Mortgage Corporation	NY	\$52,377,000	169	Banker	75	25	0	100	7
147	Chris Hutchens	Alpha Mortgage	NC	\$52,310,251	232	Banker	68	32	1	100	12
148	Chad Melin	Amerifirst Financial Inc	AZ	\$52,001,301	261	Banker	80	20	1	50	4
149	Jeff Bell	Cobalt Mortgage	WA	\$51,694,922	116	Banker	67	33	2	85	7
150	Tom Roth	National City Mortgage	IL	\$51,578,970	344	Banker	56	44	5	70	17

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151	Andrew G. Palomo	Pillar Financial LLC	IL	\$51,150,000	176	Both	70	30	1	0	15
152	Keith Lamb	HSBC Mortgage Corporation	NY	\$51,113,000	105	Banker	69	31	0	100	6
153	Carl Nielsen	King Mortgage Corp.	NJ	\$51,065,685	94	Both	65	35	1	95	15
154	Matt Eckard	Wells Fargo	OR	\$51,036,068	188	Banker	49	51	2	100	10
155	Scott Mazur	Wintrust Mortgage	IL	\$50,768,371	167	Both	27	73	1	80	16
156	Rolan Shnyder	NJ Lenders Corp.	NY	\$50,741,650	95	Both	36	64	1	100	8
157	Gloria Lin	HSBC Mortgage Corporation	CA	\$50,571,000	92	Banker	57	43	0	100	7
158	Mark Zielinski	Home Town Mortgage	GA	\$50,192,517	172	Broker	66	34	1	100	22
159	Matt Tierney	Guaranteed Rate	IL	\$50,106,929	185	Banker	70	30	1	95	11
160	Christian Emmel	Trident Mortgage Company	PA	\$50,096,707	230	Banker	83	17	1	100	10
161	Alex Reilley	Trident Mortgage Company	PA	\$49,662,539	189	Banker	83	17	1	100	21
162	John Johnson	Guaranteed Rate	IL	\$49,562,823	147	Both	58	42	1	90	16
163	Patrick Lombardi	HSBC Mortgage Corporation	NY	\$49,369,000	171	Banker	64	36	0	100	10
164	Bridget Thomsen	Mortgage Master, Inc.	MA	\$48,734,284	147	Both	31	69	0	100	7
165	Jay Kunkle	Countrywide Bank	CA	\$48,716,300	58	Banker	80	20	1	100	15
166	Mark Davis	Atlantic Bay Mortgage Group	VA	\$48,296,377	246	Banker	40	60	1	100	12
167	Jim Vogt	WR Starkey Mortgage	CO	\$48,254,787	230	Banker	83	17	1	85	22
168	Tonya Esquibel	WR Starkey Mortgage	TN	\$48,224,086	235	Banker	70	30	2	75	5
169	Scott McCarter	Emery Financial, Inc.	CA	\$48,049,462	109	Broker	21	79	1	100	17
170	Sam Sharp	Wintrust Mortgage	IL	\$48,045,857	188	Both	72	28	2	75	7
171	Dino Broccolino	SunTrust Mortgage, Inc.	MD	\$47,847,858	112	Banker	77	23	0	100	14
172	James Cain	SunTrust Mortgage, Inc.	VA	\$47,637,108	155	Banker	57	43	0	100	26
173	Kim Escarra	SunTrust Mortgage, Inc.	FL	\$47,169,549	78	Banker	57	43	0	100	20
174	RJ Crosby	PrimeLending	AZ	\$46,772,355	180	Banker	60	40	1	100	10
175	Dean Kessler	The Manhattan Mortgage Company	NY	\$46,678,310	87	Broker	78	22	0	100	12.5
176	Eric Rohr	SunTrust Mortgage, Inc.	NC	\$46,445,291	86	Banker	58	42	0	100	4.5
177	Keith Thompson	National City	IL	\$46,162,601	384	Banker	64	36	2	90	32
178	Lonnie Joyce	SunTrust Mortgage, Inc.	VA	\$46,084,917	216	Banker	59	41	1	95	22
179	Leo Neidetcher	National City Mortgage	IL	\$45,877,919	196	Banker	53	47	1	90	7
180	Lottie McCormick	Home Financial Group, LLC	TN	\$45,593,956	225	Banker	63	37	2	100	44
181	Kenton Davidson	Trident Mortgage Company	PA	\$45,440,007	181	Banker	83	17	1	100	15
182	Sam Rosenblatt	Greentree Mortgage	MD	\$44,921,097	180	Broker	41	61	2	100	14
183	Kathy Bornhorst	National City Mortgage	OH	\$44,587,396	294	Banker	60	40	2	100	19
184	Shawn Meehan	Home Financial Group, LLC	TN	\$44,462,453	221	Banker	62	38	1	100	7
185	Laurie Macey	Wells Fargo	CA	\$44,351,305	101	Banker	65	35	1	30	15
186	John Mazza	William Raveis Mortgage	CT	\$44,325,698	120	Banker	78	22	0	100	7
187	Robert Nunziata	FBC Mortgage LLC	FL	\$44,193,666	161	Banker	70	30	1	80	14
188	Deanna Willerman	Perl Mortgage, Inc.	IL	\$43,893,367	111	Both	25	75	0	100	15
189	Beth Lewis	Guaranteed Rate	IL	\$43,647,980	143	Both	40	60	0	100	16
190	J. Fulton	Virginia First Mortgage	VA	\$43,502,846	192	Banker	60	40	1	100	9
191	Brett Mills	Academy Mortgage Corporation	UT	\$43,352,809	240	Banker	55	45	0	100	10
192	Jason Lyon	American Summit Mortgage	CO	\$43,250,000	192	Broker	17	83	6	85	12
193	Willie Bren	National City Mortgage	IL	\$43,198,949	202	Banker	42	58	1	100	10
194	Gary O'Connell	Mortgage Master, Inc.	MA	\$43,125,583	148	Both	43	57	0	100	14
195	Todd Beal	Trident Mortgage Company	PA	\$43,051,775	141	Banker	88	12	1	100	24
196	Marc Western	Access Mortgage	UT	\$43,043,579	198	Broker	80	20	2	75	11
197	Steve Bertone	National City Mortgage	CA	\$42,862,329	145	Banker	53	47	1.5	60	16
198	Craig Bramlett	CalPacific Mortgage Consultants	CA	\$42,715,089	106	Broker	75	25	1	100	19
199	Randy Thomas	Guaranteed Rate	IL	\$42,648,105	170	Both	31	69	2	5	9
200	Bill Burchette	SunTrust Mortgage, Inc.	FL	\$42,568,320	136	Banker	48	52	1	100	14

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